



Northern California

Newmark Valuation & Advisory (V&A) – Northern California provides valuation and consulting services for a vast range of property types.

- Our team has deep expertise in valuing urban and suburban properties for institutional and private owners, corporations, investors and developers. We specialize in asset types that are distinctive to our region, including data centers, life science, corporate headquarters, resorts, and golf courses, allowing us to effectively service our clients' unique requirements.
- Our 11 professionals possess a combined 287 years of commercial real estate experience. Eight of the senior members hold the distinguished MAI (Member of the Appraisal Institute) designation. Their market knowledge and client service are the foundation of this premier valuation group providing a unique perspective to clients throughout Northern California.

LOCATIONS



CITIES

San Jose
San Francisco
San Mateo
Sacramento
Roseville

CONTACT

Jay F. Booth, MAI, CRE
Regional Managing Director – West
Specialty Practice Co-Leader –
Retail & Regional Malls

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Core Services Provided:

Valuation/Portfolio Valuation	Feasibility Analysis
Financial Reporting	Highest and Best Use
Property Tax	Litigation Support
Due Diligence	Mergers and Acquisitions
Estate and Bankruptcy	Rent Arbitration

Areas of Specialization:

Convenience Stores & Automotive Energy	Industrial & Logistics
Data Centers & Life Science	Marinas
Golf Courses	Multifamily
Healthcare & Seniors Housing	Office
HUD Multifamily	Retail & Regional Malls
Hospitality, Gaming & Leisure	Restaurants
	Self Storage
	Special Use

5

Office Locations

11

V&A Professionals

10

Core Services

14

Specialty Practices

26

Avg. Years of Sr. Professional Experience

8

MAI Designated Valuers