



# Golf Courses

Newmark Valuation & Advisory's (V&A) Hospitality, Gaming & Leisure group includes valuation and consulting professionals that specialize in golf course properties throughout the United States. Our extensive experience includes valuations, consultations, reviews and litigation support for various types of public, private, semi-private, municipal and resort golf courses and clubs.

The golf industry is constantly changing, and our professionals have the skill and knowledge to produce reliable results for our clients. With our resources, experience and focus on exceptional service delivery, each golf property assignment receives the proper attention to detail in order to solve the specific needs of the client.

Newmark is an active member of the National Golf Foundation, the most trusted and pre-eminent provider of golf market research and insights in the U.S. Our experts also continuously interact with golf course brokers, owners and investors to enhance their knowledge of market conditions, trends, sales activity, income and expense ratios and financial indicators. These numerous information sources ensure that our team stays current, allowing us to apply the latest valuation methods and take a creative approach to even the most complex golf assignments.

## About Hospitality, Gaming & Leisure

Our Hospitality, Gaming & Leisure practice is focused exclusively on providing superior valuation and consulting services for a broad range of hotels, casinos and leisure properties. Our team takes a holistic, consultative approach that goes far beyond the physical asset, analyzing every aspect of a property's business and real estate operations to identify all areas of value for owners and investors.

Our mission is to be the foremost global resource, providing defensible expertise in hospitality, leisure, gaming, sports and entertainment real estate. We approach every challenge with dedicated focus, innovative methodologies and hands-on collaboration to consistently deliver reliable solutions for each client.

## ABOUT NEWMARK

**We transform untapped potential into limitless opportunity.**

At Newmark, we don't just adapt to what our partners need—we adapt to what the future demands. Our integrated platform delivers seamlessly connected services tailored to every type of client, from owners to occupiers, investors to founders, and growing startups to leading companies. We think outside of boxes, buildings and business lines, delivering a global perspective and a nimble approach. From reimagining spaces to engineering solutions, we have the vision to see what's next and the tenacity to get there first.

## CONTACT

**Chris Williams, MAI**  
*Executive Vice President*  
*Specialty Practice Co-Leader - Golf*

t 913-908-4503  
chris.williams@nmrk.com

**James E. Agner, MAI, AI-GRS, MRICS, SGA**  
*Senior Managing Director*  
*Market Leader – Florida / Caribbean*  
*Specialty Practice Co-Leader - Golf*

m 954-610-7563  
james.agner@nmrk.com

[nmrk.com/valuation](http://nmrk.com/valuation)